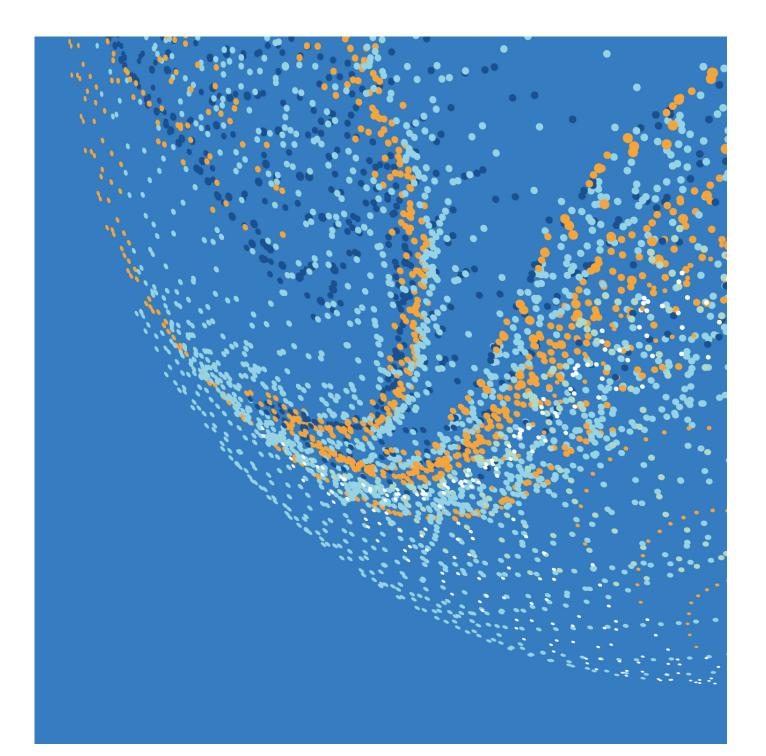


WILH. WILHELMSEN HOLDING ASA

# Fourth quarter 2020



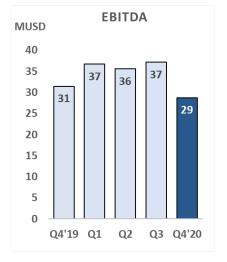
# Highlights for the quarter

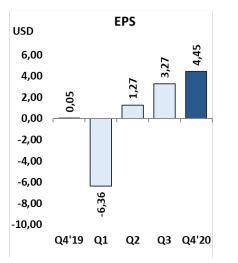
- Wilhelmsen delivers a net profit of USD 198 million for the fourth quarter lifted by increased profit in associates and a strong increase in financial asset values.
- USD 29 million in EBITDA.
  - Stable activity level, but reduced contribution due to additional cost from write down of inventories and increased bad debt accruals.
- USD 29 million profit from joint ventures and associates.
  - Solid development in Wallenius Wilhelmsen's ocean volumes and for landbased, offset by reduced ocean margin.
  - Sales gain in supply services associate.
- USD 238 million net profit from change in financial asset value and other financial items.
  - Strong uplift in market value of Hyundai Glovis.
  - Positive contribution from other investments.
- Completed the transactions acquiring 50% of Ahrenkiel and 25% of Edda Wind.

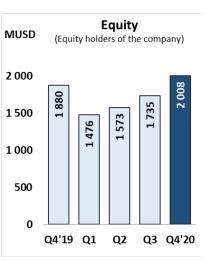
# Post quarter event

• The board proposes that the annual general meeting approves a first dividend of NOK 5.00 per share and authorises the board to declare a second dividend of up to NOK 3.00 per share. The first dividend proposal includes NOK 2.00 in extraordinary dividend to compensate for the reduced dividend paid in 2020.

# Key figures







# Financial performance

USD mill			Q-on-Q		Y-0-Y	01.01-	01.01-	Y-0-Y
- unless otherwise indicated	Q4'20	Q3'20	Change	Q4'19	Change	31.12.20	31.12.19	Change
Total income	202	198	2 %	224	-10 %	812	850	-5 %
- of which operating revenue	199	199	0 %	225	-11 %	807	836	-4 %
- of which gain/(loss) on sale of assets	2	-1		-1		5	14	-64 %
EBITDA	29	37	-23 %	31	-9 %	138	149	-7 %
Operating profit/EBIT	9	21	-57 %	12	-28 %	60	78	-23 %
Share of profit/(loss) from associates	29	3	>500%	12	134 %	-50	49	neg.
Change in fair value financial assets	215	164		-25		192	34	
Other financial income/(expenses)	23	10		3		2	-17	
Profit/(loss) before tax/EBT	275	198	39 %	2	>500%	205	144	42 %
Tax income/(expenses)	-23	-4		-9		-27	-15	
Profit/(loss) for the period	253	193	31 %	-6	neg.	178	130	37 %
Profit/(loss) to equity holders of the company	198	146	36 %	2	>500%	117	114	3 %
EPS (USD)	4,45	3,27	36 %	0,05	>500%	2,63	2,46	7 %
Other comprehensive income	78	17		33		23	-3	
Total comprehensive income	330	211	57 %	26	>500%	200	127	58 %
Total comp. income equity holders of the company	273	163	67 %	33	>500%	141	111	27 %
Total assets	3 488	3 075	13 %	3 293	6 %	3 488	3 293	6 %
Equity holders of the company	2 008	1 735	16 %	1 880	7 %	2 008	1 880	7 %
Total equity	2 265	1 935	17 %	2 082	9%	2 265	2 082	9%
Equity ratio	65 %	63 %	2 %	63 %	2 %	65 %	63 %	2 %

# **Group result**

Total income for the Wilh. Wilhelmsen Holding ASA group (referred to as Wilhelmsen or group) was USD 202 million in the fourth quarter of 2020. This was down 10% from the corresponding period last year but up 2% from the previous quarter. The reduction in income from last year was due to lower activity within both maritime services and supply services. When compared with the previous quarter, income was up for maritime services and stable for supply services when adjusting for currency effects.

EBITDA was USD 29 million, down 9% from one year earlier and down 23% from the third quarter. The lower EBITDA for the quarter followed from several cost elements, including write down of inventories in maritime services and increased bad debt accruals in supply services.

Share of profit from associates was USD 29 million, mainly from the 37.8% shareholding in Wallenius Wilhelmsen ASA but also from supply services.

Change in fair value of financial assets was positive with USD 215 million, mainly due to a strong increase in the Hyundai Glovis share price. Other financials were an income of USD 23 million, primarily from gains on financial investments and currency derivatives.

Net profit to equity holders of the company was USD 198 million for the quarter, equal to USD 4.45 earnings per share (EPS).

Other comprehensive income for the quarter was a gain of USD 78 million, primarily related to currency translation differences on non-USD assets.

Total comprehensive income, including net profit and other comprehensive income, attributable to owners of the parent was USD 273 million.

# **Group balance sheet**

Total assets were up 13% in the fourth quarter mainly due to an increase in fair value of financial assets.

The profit for the period lifted equity attributable to holders of the company with 16% to USD 2 008 million. As of 31 December, the group equity ratio was 65%.

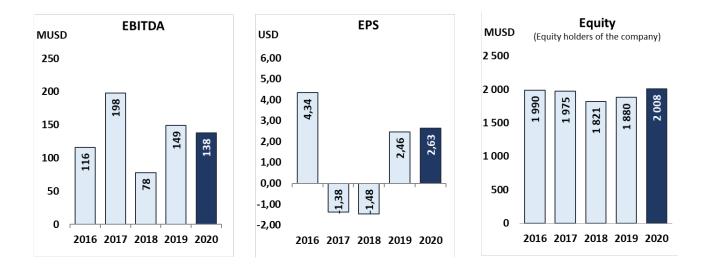
### Group cash, liquidity, and debt

	Cash	Curr.						
	& cash	fin.	Leasing					
USD mill	equiv.	inv.	IBD	debt	NIBD			
Maritime services	175	0	199	45	69			
Supply services	12	0	277	129	395			
Holding and investments	81	124	0	20	-185			
Elimination	0	0	-13	-2	-15			
Wilhelmsen group	269	124	464	192	264			

Cash and cash equivalents were USD 269 million at the end of the fourth quarter, up USD 70 million from the previous quarter. The cash balance was lifted by a strong USD 58 million in net cash from operating activities and proceeds from sale of shares in Hyundai Glovis, partly offset by the investment in Edda Wind.

Total interest-bearing debt including leasing debt was USD 657 million by the end of the quarter. This was up USD 45 million from the previous quarter mainly due to currency effects when converting non-USD debt into USD.

# Full year 2020



### **Preliminary result for the year**

Total income for Wilhelmsen was USD 812 million in 2020, down 5% from 2019. The reduction was due to lower income from maritime services partly offset by higher income from supply services.

Group EBITDA came in at USD 138 million for the year, down 7%.

Maritime services EBITDA was USD 89 million in 2020. When adjusting for a 2019 property sales gain, EBITDA was down 9% for the year. A sharp reduction in cruise activities had a negative impact on marine products and agency services, while non-marine products benefitted from sale of sanitizing products. Contribution from ship management was down for the year, partly due to losses from offshore wind activities.

Supply services EBITDA was USD 57 million for the year, down 2%. Contribution in local currency improved for most activities, but with reported results down due to the FX effect of a stronger USD.

The holding and investments segment had a negative EBITDA of USD 7 million, mainly related to net corporate cost. This was an improvement from previous years.

Share of profit from associates was a loss of USD 50 million for the year. The loss was due to a USD 63 million negative contribution from Wallenius Wilhelmsen ASA, which experienced a revenue drop by 24% mainly due to Covid-19.

Change in fair value financial assets was positive with USD 192 million for the year. This followed a strong uplift in the value of investments in Hyundai Glovis, while value of other investments was down.

Other financials were a net income of USD 2 million in 2020, with gain on current financial investments and dividend income offsetting interest expenses and other financial expenses.

Tax was included with an expense of USD 27 million, mainly related to maritime services.

Net profit to equity holders of the company was USD 117 million in 2020, up from USD 114 million in 2019.

Other comprehensive income was positive with USD 23 million, resulting in a total comprehensive income to equity holders of the company of USD 141 million for the year.

# Segment information

# Maritime services

The maritime services segment includes ships service, ship management, and other maritime services activities.

USD mill			Q-on-Q		Y-0-Y	01.01-	01.01-	Y-0-Y
- unless otherwise indicated	Q4'20	Q3'20	Change	Q4'19	Change	31.12.20	31.12.19	Change
Total income	137	130	5 %	151	-9 %	544	591	-8 %
- Ships service	120	115	5 %	137	-12 %	484	534	-9 %
- Ship management	16	15	8 %	15	13 %	59	56	5 %
- Other/eliminations	0	0		0		1	0	
EBITDA	18	24	-23 %	23	-19 %	89	103	-14 %
- EBITDA margin (%)	13 %	18 %		15 %		16 %	17 %	
Operating profit/EBIT	11	16	-34 %	14	-24 %	50	73	-32 %
- EBIT margin (%)	8 %	13 %		9%		9%	12 %	
Share of profit/(loss) from associates	0	0	neg.	1	neg.	1	4	-66 %
Change in fair value financial assets	0	0		0		0	-27	
Other financial income/(expenses)	17	6		4		-14	-24	
Tax income/(expense)	-17	-4		-10		-19	-12	
Profit/(loss)	11	19	-44 %	9	20 %	18	15	21 %
- Profit margin (%)	8 %	15 %		6 %		3 %	3 %	
- Non controlling interests	0	0		1		0	1	
Profit/(loss) to equity holders of the company	11	19	-43 %	8	28 %	17	14	29 %

### Maritime services result

Total income from maritime services was USD 137 million in the fourth quarter. This was down 9% from the corresponding period last year, but up 5% from the third quarter.

EBITDA was USD 18 million, down 19% from the corresponding period previous year and down 23% from the third quarter.

Total financial items were positive with USD 17 million, including a net USD 21 million currency gain. Tax was included with an expense of USD 17 million, including withholding tax, impairment of tax loss carried forward and a tax expense related to change of a local business model.

The quarter ended with a net profit to equity holders of the company of USD 11 million.

#### **Ships service**

Wilhelmsen Ships Service is a global provider of standardised product brands and service solutions to the maritime industry, focusing on marine products, maritime logistics and ships agency. Ships service is fully owned by Wilhelmsen.

Total income for ships service was USD 120 million, down 12% from the corresponding period previous year but up 5% from the third quarter. Sale of marine products and revenue from agency services continued the gradual recovery from the second quarter lows but remained well below pre-pandemic levels mainly due to low cruise activities. Non-marine income was down for the quarter.

EBITDA was down both when compared with the previous year and compared with the third quarter, partly due to a write down of inventories.

### Ship management

Wilhelmsen Ship Management provides full technical management, crewing and related services for all major vessel types, and includes 50% of NorSea Wind. Ship management is fully owned by Wilhelmsen.

Total income for ship management was USD 16 million, up 13% from the corresponding period last year and up 8% from the third quarter. The increase was mainly due to further growth in offshore wind activities.

EBITDA was in line with previous year and the third quarter.

In October, Wilhelmsen Ship Management completed the transaction acquiring a 50% stake in Ahrenkiel Steamship GmbH & Co KG, the technical container ship manager within the MPC Capital Group. The company, which is renamed Wilhelmsen Ahrenkiel Ship Management, currently manages a fleet of 72 container ships.

#### Other maritime services activities This includes Wilhelmsen Insurance Services (fully owned by Wilhelmsen) and certain corporate activites and investements.

Wilhelmsen Insurance Services had a stable development in total income, while EBITDA was down from previous year and the third quarter.

# Segment information

# Supply services

The supply services segment includes NorSea Group, WilNor Governmental Services, and other supply services activities.

USD mill			Q-on-Q		Y-0-Y	01.01-	01.01-	Y-0-Y
- unless otherwise indicated	Q4'20	Q3'20	Change	Q4'19	Change	31.12.20	31.12.19	Change
Total income	64	67	-3 %	71	-10 %	263	255	3 %
- NorSea Group	63	66	-4 %	70	-10 %	259	251	3 %
- Other/eliminations	1	1	15 %	1	-8 %	3	4	-6 %
EBITDA	13	16	-19 %	12	7 %	57	59	-2 %
- EBITDA margin (%)	20 %	24 %		17 %		22 %	23 %	
Operating profit/EBIT	1	8	-81 %	3	-42 %	22	22	3 %
- EBIT margin (%)	2 %	12 %		4 %		9 %	9%	
Share of profit/(loss) from associates	5	1	>500%	-5	neg.	11	6	91 %
Other financial income/(expenses)	-4	-4		-5		-17	-19	
Tax income/(expense)	-3	0		0		-3	-3	
Profit/(loss)	0	4	neg.	-8	neg.	13	5	159 %
- Profit margin (%)	-1 %	6 %		-11 %		5 %	2 %	
- Non controlling interests	0	1		-2		3	1	
Profit/(loss) to equity holders of the company	0	3	-99 %	-6	neg.	10	4	169 %

### Supply services result

Total income from supply services was USD 64 million in the fourth quarter. This was down 10% from the corresponding period last year and down 3% from the third quarter.

EBITDA was USD 13 million, up 7% from the corresponding period last year but down 19% from the previous quarter.

The quarter included a USD 3 million impairment charge related to fixed assets.

Share of profit from associates was USD 5 million in the fourth quarter, including a property sales gain. Other financials and tax were both included with a net expense of USD 3 million.

Net profit to equity holders of the company was nil for the quarter.

### NorSea Group

NorSea Group provides supply bases and integrated logistics solution to the offshore industry. Wilhelmsen owns ~75,2% of NorSea Group.

Total income for NorSea Group was USD 63 million in the fourth quarter. This was down 10% from one year earlier and down 4% from the third quarter. Supply base activities were stable when adjusted for the normal seasonal slowdown towards the end of the year. For other activities, partly provided on a pass-through basis, income was down.

EBITDA was up from the previous year but down from the third quarter partly due to increased bad debt accruals.

#### Other supply services activities

This includes WilNor Governmental Services (owned 51% directly and 49% through NorSea Group) and certain minor supply services activities.

The underlying activity level was stable for the quarter.

In December, WilNor Governmental Services declared the option to acquire 66% of the shares in the Olavsvern Group AS. The transaction will be completed in the first quarter of 2021. Olavsvern is a mountain basin logistics complex located in the Artic region of Norway.

# Segment information

# Holding and investments

The holding and investments segment includes investments in Wallenius Wilhelmsen ASA and Treasure ASA, financial assets, and other holding and investments activities.

USD mill			Q-on-Q		Y-0-Y	01.01-	01.01-	Y-0-Y
- unless otherwise indicated	Q4'20	Q3'20	Change	Q4'19	Change	31.12.20	31.12.19	Change
Total income	3	3	4 %	4	-4 %	14	11	24 %
- Operating revenue	3	3	4 %	4	-4 %	14	11	24 %
- Gain on sale of assets	0	0		0		0	0	
EBITDA	-2	-2		-3		-7	-12	
Operating profit/EBIT	-3	-4		-4		-12	-17	
Share of profit/(loss) from associates	24	2	>500%	17	44 %	-62	39	neg.
- Wallenius Wilhelmsen ASA	22	3	>500%	17	35 %	-63	39	neg.
- Other/eliminations	1	0		0		1	0	
Change in fair value financial assets	215	164		-25		192	61	
- Hyundai Glovis	205	175		-28		202	37	
- Other financial assets	10	-11		3		-9	24	
Other financial income/(expenses)	9	8	13 %	4	135 %	33	26	25 %
- Investment management (Holding)	9	6		3		13	12	
- Dividend income Hyundai Glovis	1	1		0		13	13	
- Other financial income/(expense)	0	1		1		7	1	
Tax income/(expense)	-2	-1		2		-5	1	
Profit/(loss) for the period	242	170		-8		146	109	
- Non controlling interests	55	46		-8		57	13	
Profit/(loss) to equity holders of the company	188	124		0		90	96	

### Holding and investments result

The holding and investments segment reported a USD 188 million profit after non-controlling interests in the fourth quarter. This reflects a positive contribution from Wallenius Wilhelmsen ASA, a strong increase in the financial asset value of the shareholding in Hyundai Glovis, and a positive development in the value of other investments.

### Wallenius Wilhelmsen ASA

Wallenius Wilhelmsen ASA is a global provider of ocean and landbased logistics services towards car and ro-ro customers and is listed on Oslo Børs. Wilhelmsen owns ~37,8% of the company, which is reported as associate in Wilhelmsen's accounts.

Total income for Wallenius Wilhelmsen ASA was USD 822 million, down 12% from the corresponding period last year but up 18% from the third quarter. Ocean revenue was down 16% y-o-y as a result of a 4% fall in volume, lower net freight earned per cubic meter, lower fuel surcharge revenue and limited charter income. Landbased revenue was up 2% on increased high-margin volumes with solid automotive related business recovery and continued resilience in terminals. The increase in total income q-o-q followed higher volume for both ocean and landbased.

EBITDA was USD 150 million, down 7% from the previous year and on par with the third quarter.

Wallenius Wilhelmsen ASA reported a net profit of USD 47 million for the quarter, with Wilhelmsen's share being USD 22 million.

### **Treasure ASA**

Treasure ASA holds a 11.0% ownership interest in Hyundai Glovis and is listed on Oslo Børs. Wilhelmsen owns ~73,5% of Treasure ASA (not adjusted for shares held by the company).

In December, Treasure ASA sold 1.04% of its shares in Hyundai Glovis, reducing ownership from 12.04% to 11.0%. Net proceeds from the sale were USD 63 million.

Change in fair value of the shareholding in Hyundai Glovis was positive with USD 205 million for the quarter, following a 28% increase in the share price and an appreciation of the KRW versus USD. The market value of the investment in Hyundai Glovis was USD 699 million at the end of the fourth quarter.

#### **Financial investments**

Financial investments include cash and cash equivalents, current financial investments and other financial assets held by the parent and fully owned subsidiaries.

Change in fair value of non-current financial assets was a gain of USD 10 million for the quarter (excluding Hyundai Glovis, which is reported under Treasure ASA). The market value at the end of the fourth quarter was USD 103 million.

Net income from investment management was a gain of USD 9 million for the quarter. The market value of the current financial investment portfolio was USD 124 million by the end of the fourth quarter. The portfolio primarily included listed equities and investment-grade bonds.

#### Other holding and investments activities

Holding/other activities include general holding activities and certain non-financial investments, including Raa Labs AS (100% owned), Massterly AS (50%), Dolittle AS (46%), and Edda Wind (25%).

EBITDA was a loss of USD 2 million in the fourth quarter. This was in line with the third quarter but less than the historic average negative contribution of USD 3 million per quarter.

In October, Wilhelmsen completed the transaction acquiring 25% of Østensjø Group's offshore wind company, Edda Wind, with option to buy another 25% before June 2021. The activity is reported as an associate under the holding and investments segment.

Launched in 2018, Edda Wind owns and operates service vessels supporting the maintenance work conducted during the commissioning and operation of offshore wind parks.

# Outlook

### **Maritime services**

For ships service, it is expected that the gradual recovery in global shipping activities from mid-2020 lows will continue, but with operating income to remain below historic levels during the first part of 2021. The largest impact will remain from reduction in cruise activities, representing 10-15% of operating income pre Covid-19.

For ship management, operating income is expected to gradually increase, supported by a targeted growth in ships on management.

### **Supply services**

Seasonality will continue to impact offshore activities, resulting in an expected modest reduction in operating revenue in the first quarter followed by an increase in activity level in the second and third quarter.

### Holding and investments

For Wallenius Wilhelmsen, the market has recovered significantly from early 2020 but volumes remain below 2019 levels and sales patterns remain unstable. Due to overall global fleet reduction, low order book and a rebound in volumes anticipated to come close to pre Covid-19 levels during 2021, overall industry supply-demand balance is expected to improve mid-term.

Investments accounted for on a mark-to-market basis will be impacted by an expected continued volatile market.

#### Wilhelmsen group

The spread of Covid-19 and the measures undertaken to contain it will continue to impact global economic activity.

The extent of the future impact on operating income and result and on asset prices remains uncertain. Wilhelmsen retains its robustness and capacity to meet this uncertainty.

Lysaker, 16 February 2021 The board of directors of Wilh. Wilhelmsen Holding ASA

Forward-looking statements presented in this report are based on various assumptions. These assumptions were reasonable when made, but as assumptions are inherently subject to uncertainties and contingencies which are difficult or impossible to predict, Wilhelmsen cannot give assurances that expectations regarding the outlook will be achieved or accomplished.



# Income statement - financial report

USD mill	Note	Q4 2020	Q4 2019	YTD 2020	Full year 2019
Operating revenue		199	225	807	836
Operating revenue		199	225	007	030
Other income					
Gain/(loss) on sale of assets		2	(1)	5	14
Total income		202	224	812	850
Operating expenses					
Cost of goods and change in inventory		(59)	(70)	(243)	(247)
Employee benefits		(82)	(80)	(299)	(306)
Other expenses		(33)	(43)	(131)	(148)
Operating profit before depreciation and amortisation	_	29	31	138	149
Depreciation and impairments	6/7	(20)	(19)	(78)	(71)
Operating profit		9	12	60	78
Share of profit/(loss) from joint ventures and associates	4	29	12	(50)	49
Change in fair value financial assets	9	215	(25)	192	34
Other financial income/(expenses)	10	23	3	2	(17)
Profit before tax		275	2	205	144
Tax income/(expense)	_	(23)	(9)	(27)	(15)
Profit/(loss) for the period		253	(6)	178	130
Attributable to: equity holders of the company		198	2	117	114
non-controlling interests		54	(9)	61	16
Basic earnings per share (USD)	8	4,45	0,05	2,63	2,46
Comprehensive income - financial report					
		Q4	Q4	YTD	Full year
USD mill		2020	2019	2020	2019
Profit/(loss) for the period		253	(6)	178	130
Items that will not be reclassified to income statement					
Remeasurement postemployment benefits, net of tax		(1)	(1)	(3)	(1)
Items that may be reclassified to income statement				. ,	.,
Cash flow hedges (net after tax)		2	2	(3)	1
Comprehensive income from associates		(2)	(2)	(4)	(2)
Currency translation differences		79	34	33	(2)
Other comprehensive income, net of tax		78	33	23	(3)
Total comprehensive income for the period		330	26	200	127
Total comprehensive income attributable to:					
Equity holders of the company		273	33	141	111
Non-controlling interests		57	(6)	59	16
Total comprehensive income for the period		330	26	200	127

The above consolidated income statement should be read in conjunction with the accompanying notes.



# Balance sheet - financial report

USD mill	Note	31.12.2020	31.12.2019
Deferred tax asset	5	55	57
Goodwill and other intangible assets	6	141	151
Vessels, property and other tangible assets	6	560	554
Right-of-use assets	7	177	173
Investments in joint ventures and associates	4	973	1 003
Financial assets to fair value	9	801	675
Other non current assets		28	25
Total non current assets		2 736	2 638
Inventory		84	82
Current financial investments	13	124	102
Other current assets		274	317
Cash and cash equivalents	12	269	153
Total current assets		751	655
Total assets		3 488	3 293
Paid-in capital Retained earnings Attributable to equity holders of the company	8 8/11	122 1 886 <b>2 008</b>	118 1 762 <b>1 880</b>
Non-controlling interests		257	202
Total equity		2 265	2 082
Pension liabilities		25	20
Deferred tax	5	12	11
Non-current interest-bearing debt	12	426	429
Non-current lease liabilities	7/12	161	155
Other non-current liabilities		23	28
Total non current liabilities		647	643
Current income tax		14	9
Public duties payable		14	12
Current interest-bearing debt	12	38	65
Current lease liabilities	7/12	31	27
Other current liabilities		478	455
Total current liabilities		576	568
Total equity and liabilities		3 488	3 293

The above consolidated balance sheet should be read in conjunction with the accompanying notes.



# **Cash flow statement - financial report**

USD mill		Q4	Q4	YTD	Full year
	Note	2020	2019	2020	2019
Cash flow from operating activities					
Profit/(loss) before tax		275	2	205	144
Share of (profit)/loss from joint ventures and associates		(29)	(12)	50	(49)
Change in fair value financial assets	9	(215)	25	(192)	(34)
Other financial (income)/expenses		(23)	(3)	(2)	17
Depreciation/impairment	6/7	20	19	78	71
(Gain)/loss on sale of fixed assets	6	(2)	7	(5)	(8)
(Gain)/loss from sale of subsidiaries, joint ventures and associates					(6)
Change in net pension asset/liability		(1)	1		
Change in inventory		1	(2)	1	(9)
Change in other working capital		35	(1)	70	(19)
Tax paid (company income tax, withholding tax)		(3)	(2)	(9)	(8)
Net cash provided by operating activities		58	34	194	98
Cash flow from investing activities					
Dividend received from joint ventures and associates		10	12	21	33
Proceeds from sale of fixed assets	6/7	2	1	7	17
Investments in fixed assets	6/7	(12)	(15)	(37)	(40)
Net proceeds from sale of subsidiaries					3
Net proceeds from sale of joint ventures and associates					34
Investments in subsidaries, joint ventures and associates		(25)		(34)	(3)
Loan repayments received from sale of subsidiaries			6		6
Proceeds from dividend and sale of financial investments		73	4	146	65
Current financial investments		(23)	(6)	(62)	(38)
Interest received		0	2	1	4
Net cash flow from investing activities		25	5	41	81
Cash flow from financing activities					
Proceeds from issue of debt	12	12	12	19	93
Repayment of debt	12	(13)	(12)	(60)	(136)
Repayment of leasing debt		(3)	()	(18)	(24)
Interest paid including interest derivatives		(4)	(6)	(18)	(25)
Interest paid leasing debt		(2)	(-7	(10)	(11)
Cash from/ to financial derivatives		1		(14)	( )
Dividend to shareholders/purchase of own shares		(3)	(12)	(18)	(62)
Net cash flow from financing activities		(13)	(18)	(119)	(165)
N			_		
Net increase in cash and cash equivalents *		70	20	115	14
Cash and cash equivalents at the beg. of the period *		199	133	153	140
Cash and cash equivalents at the end of the period *		269	153	269	153

\*The group is located and operating world wide, and every entity has several bank accounts in different currencies. Unrealised currency effects are included in net cash provided by operating activities.

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



# Statement of changes in equity - financial report

# Statement of changes in equity - Year to date

USD mill	Share capital	Own shares	Retained earnings	Total	Non- controlling interests	Total equity
Balance at 31.12.2019	122	(4)	1 761	1 880	202	2 082
Profit/(loss) for the period			117	117	61	178
Other comprehensive income			24	24	(1)	23
Purchase of own shares Treasure Group*			(3)	(3)		(3)
Change in non-controlling interests					(1)	(1)
Paid dividend to shareholders			(9)	(9)	(3)	(13)
Balance 31.12.2020	122	(4)	1 890	2 008	257	2 265

\* Treasure ASA acquired 2.500.000 own shares in May 2020 and additional 1.000.000 own shares in August 2020 and hold 3.965.000 shares 31 December 2020.

Balance at 31.12.2018	122		1 698	1 820	196	2 017
Implementation of IFRS 16 leasing						
Profit for the period			114	114	16	130
Other comprehensive income			(3)	(3)		(3)
Change in non-controlling interests*			5	5	(5)	
Own shares in WWH ASA and Treasure ASA **		(4)	(27)	(31)		(31)
Paid dividend to shareholders			(26)	(26)	(5)	(31)
Balance 31.12.2019	122	(4)	1 761	1 880	202	2 082

\*Liquidation of 2 200 000 own shares in Treasure ASA.

\*\* WWH acquired own shares 30 September 2019 for USD 30.4 million, represented 537 092 A- shares and 1 286 732 B- shares. Average cost per shares was NOK 144.00. After the liquidation of 2 200 000 shares in Treasure ASA in first half year 2019, Treasure ASA acquired 465 000 own shares, cost was USD 715 thousand.

The above consolidated statement of statement of changes in equity should be read in conjunction with the accompanying notes.



# Note 1 - Accounting principles

### **General information**

This consolidated interim financial report has been prepared in accordance with International Accounting Standards (IAS 34), "interim financial reporting". The consolidated interim financial reporting should be read in conjunction with the annual financial statements for the year end 31 December 2019 for Wilh.Wilhelmsen Holding ASA group (WWI), which has been prepared in accordance with IFRS endorsed by the EU.

#### **Basic policies**

The accounting policies implemented are consistent with those of the annual financial statements for WWI for the year end 31 December 2019.

### Roundings

As a result of rounding adjustments, the figures in one or more columns may not add up to the total of that column.

# Note 2 - Significant acquisitions and disposals

#### 2020

During the quarter the group has acquired 25% of Edda Wind group and 50% of Wilhelmsen Ahrenkiel group.

No other material disposal or acquisition.

#### 2019

No material disposal or acquisition.

#### Critical accounting estimates and assumptions

The significant volatility in financial and non-financial markets during the year, has resulted in increased measurement uncertainty for assets and liabilities.

#### Accounts receivable

The customers of Maritime Services and Supply Services are impacted by the Covid-19 pandemic. The global economic development is currently still uncertain for customers operations and liquidity.



# Note 3 - Income statement per operating segment

USD mill		time vices	Sup Serv		Holdi Investi	•	Elimin	ations		group stal
Quarter	Q4 2020	Q4 2019	Q4 2020	Q4 2019	Q4 2020	Q4 2019	Q4 2020	Q4 2019	Q4 2020	Q4 2019
Operating revenue	135	151	64	72	3	4	(3)	(2)	199	225
Gain/(loss) on sale of assets	2						(0)	( )	2	(1)
Total income	137	151	64	71	3	4	(3)	(2)	202	
Operating expenses										
Cost of goods and change in inventory	(40)	(47)	(18)	(22)					(59)	(70)
Employee benefits	(52)	(52)	(26)	(24)	(4)	(3)			(82)	
Other expenses	(26)	(29)	(7)	(13)	(2)	(3)	2	1	(33	
Operating profit/(loss) before	( )		( )	. /						<u> </u>
depreciation and amortisation	18	23	13	12	(2)	(3)	(0)	(0)	29	31
Depreciation and impairments	(7)	(8)	(11)	(10)	(1)	(1)	0		(20)	(19)
Operating profit/(loss)	11	14	1	3	(3)	(4)	(0)	(0)	9	12
Share of profit/(loss) from associates		1	5	(5)	24	17			29	12
Change in fair value financial assets Other financial income/(expenses)	-		-	(=)	215	(25)			215	(25)
Profit/(loss) before tax	17	4	(4)	(5)	9	4	0		23	3
	28	19	3	(8)	244	(9)	(0)	0	275	2
Tax income/(expense)	(17)	(10)	(3)		(2)	2	-		(23)	<u> </u>
Profit/(loss)	11	9	(0)	(8)	242	(8)	(0)	0	253	(6)
Non-controlling interests	(0)	1		(2)	55	(8)	-		54	(9)
Profit/(loss) to equity holders of the	11	8	0	(6)	188	(0)	(0)	(0)	198	2
company		0	U	(0)	100	(0)	(0)	(0)	190	2
Currency through Income Statement										
Including in other financial	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4
income/(expenses)	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Operating currency, net	(7)	(1)	3	2	(1)				(6	1
Financial currency, net	3	(2)	(2)	(2)	(3)	(1)			(3	
Currency derivatives, realised	1	(2)		( )	(0)	( )			1	(2)
Currency derivatives, unrealised	25	12			4	1			29	14
Net currency items in other financial										
income/(expenses)	21	7	0		(0)				21	7
Through other comprehensive income										
Currency translation differences through		_								
	28	7	7	1	43	26			79	34
Total net currency effects	49	15	8		43	26	1.1		100	41

For Maritime Services, Supply Services and Holding and Investments, material translation risks are booked to other comprehensive income due to the functional currency for most of the entities being different from the reporting currency USD.

### Economic currency hedging (through Income Statement)

The group's operating segments are responsible for hedging their own material transaction risk. Within Maritime Services, USDNOK, EURUSD and USDSGD exposures are subject to a systematic 3-year rolling hedge program, utilizing a portfolio of currency options and currency forwards. Remaining exposures are non-material and not hedged.



# Cont. Note 3 - Segment reporting: Income statement per operating segments

USD mill	Mari Serv			pply vices		Holding & Investments					ł group otal	
YTD	YTD 2020	YTD 2019	YTD 2020	YTD 2019		YTD 2020	YTD 2019	YTD 2020	YTD 2019	YTD 2020	YTD 2019	
Operating revenue	542	582	260	249		14	11	(10	) (7)	807	836	
Gain on sale of assets	2	9	3	6						5	14	
Total income	544	591	263	255		14	11	(10	) (7)	812	850	
Operating expenses												
Cost of goods and change in inventory	(166)	(181)	(77)	(65)			(1)			(243)	(247)	
Employee benefits	(199)	(204)	(88)	(89)		(12)	(14)			(299)		
Other expenses	(91)	(103)	(40)	(42)		(8)	(9)	8	5	(131)		
Operating profit before depreciation and	(- )	( /				(-7	(-)			( - )	( -)	
amortisation	89	103	57	59		(7)	(12)	(1	) (1)	138	149	
Depreciation and impairments	(39)	(29)	(35)	(37)		(5)	(5)	1	1	(78)	(71)	
Operating profit	50	73	22	22		(12)	(17)	(0	) (0)	60	78	
Share of profit/(loss) from associates	1	4	11	6		(62)	39			(50)	49	
Changes in fair value financial assets		(27)				192	61			192	34	
Net finance income / expenses	(14)	(24)	(17)	(19)		33	26			2	(17)	
Profit before tax	37	27	16	8		151	109	(0	) 0	205	144	
Tax income/(expense)	(19)	(12)	(3)	(3)		(5)	1			(27)	(15)	
Profit for the period	18	15	13	5		146	109	(0	) 0	178	130	
Non-controlling interests	0	1	3	1		57	13	`	,	61	16	
Profit to equity holders of the company												
	17	14	10	4		90	96	(0	) 0	117	114	
Currency through Income Statement												
Including in other financial	YTD	YTD	YTD	YTD		YTD	YTD	YTD	YTD	YTD	YTD	
income/(expenses)	2020	2019	2020	2019		2020	2019	2020	2019	2020	2019	
Operating currency, net	(13)	2	9	5						(4)	8	
Financial currency, net	(0)	(3)	(9)			6	(1)			(3)	(10)	
Currency derivatives, realised	(10)	(8)	-	. /		(5)	(2)			(14)		
Currency derivatives, unrealised	25	2				3	2			29	4	
Net currency items in other financial						-						
income/(expenses)	3	(7)				5	(1)			7	(8)	
Through other comprehensive income												
Currency translation differences through												
	10		0	(4)		04	(0)			33	(0)	
OCI Total net currency effects	10	1	2	(1)		21	(2)				(2)	



# Cont note 3 - Balance sheet per operating segment

USD mill	Maritime	Services	Supply S	Services	Holdir Investr	-	Elimina	tions	Tot	al
Year to date	31.12 2020	31.12 2019	31.12 2020	31.12 2019	31.12 2020	31.12 2019	31.12 2020	31.12 2019	31.12 2020	31.12 2019
Assets										
Deferred tax asset	40	42	6	5	9	10			55	57
Intangible assets	134	145	7	5	1				141	151
Tangible assets	177	182	381	369	3	3		1	560	555
Right of use assets	42	46	118	108	18	24	(2)	(6)	177	173
Investments in joint ventures and associates	19	11	128	126	825	867			973	1 003
Financial assets to fair value		0			801	675			801	675
Other non current assets	10	19	15	7	16	15	(12)	(16)	28	25
Current financial investments					124	102	0	. ,	124	102
Other current assets	291	327	68	82	3	27	(3)	(35)	359	400
Cash and cash equivalents	175	116	12	7	81	31	0	( )	269	153
Total assets	889	887	735	710	1 880	1 753	(17)	(57)	3 488	3 293
Equity and liabilities										
Equity majority	208	204	164	154	1 636	1 523			2 008	1 880
Equity non-controlling interest	(2)	(1)	56	54	203	149			257	202
Deferred tax	(_)	11	-0	01	200	110			12	11
Interest-bearing debt	199	198	277	288		23	(13)	(14)	464	494
Leasing debt	45	49	129	113	20	25	(10)	(6)	192	181
Other non current liabilities	43 24	22	125	22	8	6	(2)	(0)	48	49
Other current liabilities	402	404	93	80	14	27	(3)	(35)	506	476
Total equity and liabilities	889	887	735	710	1 880	1 753	(17)	(57)	3 488	3 293



# Cont note 3 - Cash flow per segment

USD mill	Maritime	Services	Supply se	ervices	Holding & Investments	
Quarter	Q4 2020	Q4 2019	Q4 2020	Q4 2019	Q4 2020	Q4 2019
						(-)
Profit/(loss) before tax	28	19	3	(8)	245	(9)
Change in fair value financial assets					(215)	25
Share of (profit)/loss from joint ventures and associates		(1)	(5)	5	(24)	(17)
Other financial (income)/expenses	(17)	(4)	4	5	(9)	(4)
Depreciation/impairment	7	8	11	11	1	1
Change in working capital	(7)	7	12	(14)	10	6
Net (gain)/loss from sale of subsidiaries and fixed assets	6	6	-0		0	
Net cash provided by operating activities	16	35	25	(0)	8	3
Dividend received from joint ventures and associates		1	10			10
Net sale/(investments) in fixed assets	(2)	(5)	(3)	2	-0-	(1)
Net sale/(investments) in entities and segments	(4)	(5)	1	(9)	(20)	
Net sale/dividend from financial investments		2	0	4	63	
Net changes in other investments	0		(1)	1		(1)
Net cash flow from investing activities	(5)	(8)	7	(3)	43	7
Net change of debt	(3)		(15)	14	(1)	(2)
Net change in other financial items	(2)	(2)	(4)	(12)	(0)	(-,
Net dividend from other segments/ to shareholders	-0	(11)	(1)	2		(4)
Net cash flow from financing activities	(4)	(13)	(20)	4	(1)	(5)
Net increase in cash and cash equivalents	7	14	12	1	50	5
Cash and cash equivalents at the beg.of the period	168	102		6	31	25
Cash and cash equivalents at the end of period	175	116	12	7	81	31



# Note 4 - Investment in joint ventures and associates Joint ventures and associates at end of December are:

USD	mill

		31.12.2020	31.12.2019
Holding and Investments segment:	Ownership	Booked value	Booked value
Wallenius Wilhelmsen ASA	37.8%	798	864
Edda Wind group	25 %	23	
Other	40%-50%	3	3
Maritime services segment:			
Wilhelmsen Ahrenkiel Ship group	50 %	10	
Associates	20 - 50%	9	11
Supply services segment:			
Joint venture			
Coast Center Base	50 %	103	102
Vikan Næringspark Invest AS	50 %	18	17
Other	50 %	2	2
Associates			
Risavika Eiendom AS	42 %		
Hammerfest Næringsinvest AS	32 %	1	1
Other	33 - 49%	4	3
Total investment in joint ventures and associates		973	1 003

Share of profit/(loss) from joint ventures and associates	Q4 2020	Q4 2019	YTD 2020	YTD 2019
Wallenius Wilhelmsen ASA	22	17	(63)	39
Other joint ventures and associates in Holding and Investments	1		1	
Joint ventures and associates in Supply Services	5	(5)	11	6
Associates in Maritime Services		1	1	4
Share of profit/(loss) from joint ventures and associates	29	12	(50)	49

# Note 5 - Tax

The effective tax rate for the group will, from period to period, change dependent on the group gains and losses from investments inside the exemption method.



# Cont note 6 - Tangible and intangible assets

During the quarter ending June 30 2020, the group's management identified impairment indicators related to downscaling of activities and corresponding reorganization of operations in specific markets due to the effect of the on-going Covid-19 pandemic. Impairment testing as of the end of June 2020 was performed using the method described in the accounting policies in the group's financial statements for 2019.

Impairment testing was performed for the cash generating units (CGUs) that exhibit impairment indicators, resulting in an impairment of goodwill attributable to cash generating units in the group's Maritime Services segment of USD 11 million.

The recoverable amount for the specific cash generating units was determined by the unit's value-in-use. The assumptions in the forecast used in the value-inuse assessments were based on external available market information where possible, in addition to the group's expectations about the future. The applied discount rate was based on the average cost of capital for the group and was adjusted to reflect the current market rate and specific business activities of the group.

During the quarter ending December 31 2020, management did not identify additional impairment indicators.



# Note 6 - Tangible and intangible assets

USD mill	Vessels	Property	Other tangible assets	Intangible assets	Total tangible and intangible assets
2020 - Full Year					
Cost 1.1	35	560	244	227	1 066
Acquisition		19	11	7	37
Reclass/disposal		(4)	(21)	(44)	(69)
Currency translation differences	1	22	6	3	33
Cost 31.12	36	596	241	194	1 067
Accumulated depreciation and impairment losses 1.1	(19)	(175)	(90)	(77)	(361)
Depreciation/amortisation	(10)	(16)	(11)	(7)	(35)
Reclass/disposal	( )	3	12	41	56
Impairment	(2)	(1)		(11)	(14)
Currency translation differences	(1)	(9)	(3)	1	(12)
Accumulated depreciation and impairment losses 31.12	(23)	(198)	(92)	(52)	(366)
Carrying amounts 31.12	13	398	149	141	702
USD mill	Vessels	Property	Other tangible assets	Intangible assets	Total tangible and intangible assets
2019 - Full year					
Cost 1.1	35	550	251	225	1 061
Acquisition		19	17	5	40
Reclass/disposal		(5)	(24)		(29)
Currency translation differences		(5)	1	(2)	(6)
Cost 31.12	35	560	244	227	1 066
Accumulated depreciation and impairment losses 1.1	(18)	(162)	(89)	(68)	(337)
Depreciation/amortisation	(1)	(17)	(11)	(7)	(36)
Reclass/disposal		4	10		13
Impairment		(1)		(2)	(3)
Currency translation differences		1	1	1	3
Accumulated depreciation and impairment losses 31.12	(19)	(175)	(90)	(77)	(361)
Carrying amounts 31.12	16	384	154	151	705



# Note 7 - Leases

The IFRS 16 Leasing standard was effective from 1 January 2019. The standard significantly changed how the group accounts for its lease contracts for land, buildings and equipment previously accounted for as operating leases. All leases are brought into the balance sheet increasing the groups assets and liabilities, in addition to affecting income statement figures. This note summarizes the impact on the financial reporting of Wilhelmsen group from implementing the new standard.

#### The Lease Contracts

The group has a number of leases related to property and land that account for the significant part of the lease liability. The group also leases vechicle and equipment. A lease liability and right-of-use asset are presented for these contracts which previously were reported as operating leases.

#### **Recognition and Measurement Approach on Transition**

The group applied IFRS 16 retrospectively with recognition of the cumulative implementation effect recognised at the date of initial application 1 January 2019. By doing this, comparative financial information shall not be restated, but the cumulative effect of initially applying this standard shall be reflected as an

adjustment to the opening balance. At the time of transition, leases entered under IAS 17 will not be reassessed. In calculating the present value of lease payments, the group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. To arrive at the incremental borrowing rate the group applies the respective country's (economic environment) risk free rate for the term corresponding to the lease term, adjusted for own credit risk.

The right-of-use assets are measured at an amount equal to the lease liability. The standard has provided options on scope and exemptions and below the group's policy choices are described:

- The standard will not be applied to leases of intangible assets and these will continue to be recognized in accordance with IAS 38 Intangible assets.

All leases deemed short-term by the standard are exempt from reporting.
All leases deemed to be of low value by the standard are exempt from reporting.

- Non-lease components shall be separated from the lease component in all vessel leases. For other lease agreements, the group will apply a materiality threshold when evaluating separation.

#### Implementation effect

The net effect of implementation of IFRS 16 at January 1, 2019 is presented below.

#### **USD** million

Lease liability at 1 January 2019	220
Right-of-use asset at 1 January 2019	222
Difference between lease liability and right-of-use asset at 1 January 2019	2
Prepayments and currency translation	2

#### Reconciliation of lease commitment and lease liability

Material operating lease commitment as at 31 December 2018	204
Operating lease commitment as at 31 December 2018 (not included in material operating lease commitment)	16
Relief option for leases of low-value assets	(1)
Option periods not previously reported as lease commitments	15
Undiscounted lease liability	234
Effect of discounting lease commitment to net present value	(14)
Lease liability at 1 January 2019	220



# Cont. note 7 - Leases

### Right-of-use-assets

The group leases several assets such as buildings, machinery, equipment and vehicles. The group's right-of-use assets are categorised and presented in the table below:

	C	other tangible	Total lease	
2020 Lease assets Right of use - Full year	Property	assets	assets	
Cost 1.1	191	12	203	
Acquisition	16	5	21	
Reclass/disposal	(12)	(5)	(16)	
Currency translation differences	6		6	
Cost 31.12	201	13	214	
Accumulated depreciation and impairment losses 1.1	(27)	(4)	(30)	
Depreciation/amortisation	(26)	(3)	(29)	
Reclass/disposal	21	4	24	
Currency translation differences	(2)		(2)	
Accumulated depreciation and impairment losses 31.12	(34)	(3)	(37)	
Carrying amounts 31.12	168	9	177	

2019 Lease assets Right of use - Full year	Property	Other tangible assets	Total lease assets
Implementation IFRS 16	210	12	222
Reclassification *	(11)		(11)
Currency translation differences	(8)		(8)
Cost 31.12	191	11	203
Accumulated depreciation and impairment losses 1.1			
Depreciation/amortisation	(26)	(4)	(30)
Currency translation differences	(1)		(1)
Accumulated depreciation and impairment losses 31.12	(27)	(4)	(30)
Carrying amounts 31.12	165	8	173

\* The option related to property in Norway is removed from right of use assets.



### Note 8 - Shares

#### The share capital is as follow with a nominal value of NOK 20:

A - shares	34 537 092
B - shares	11 866 732
Total shares	46 403 824

shares

Basic earnings per share is calculated by dividing profit for the period after noncontrolling interests, by average number of total external outstanding shares. Earnings per share is calculated based on 44 580 000 shares for 2020, and

based on an average of 45 947 868 shares in 2019.

# Note 9 - Financial assets to fair value

USD mill	31.12.2020	31.12.2019
Financial assets to fair value		
At 31 December	675	650
Acquisition	9	9
Reclassified		2
Sale during the year	(86)	(20)
Currency translation adjustment through other comprehensive income	11	
Change in fair value through income statement	192	34
Total financial assets to fair value	801	675

Financial assets to fair value are held in subsidiaries with different functional currencies and thereby creating translation adjustment.

# Note 10 - Other financial income/(expenses)

	Q4	Q4	YTD	YTD
	2020	2019	2020	2019
Investment management	9	3	13	12
Interest income		2	1	4
Other financial income		1	17	17
Interest expenses	(7)	(10)	(36)	(41)
Net financial currency	(9)	(4)	(7)	(2)
Net financial currencies derivatives	29	11	15	(6)
Other financial income/(expenses)	23	3	2	(17)

# Note 11 - Paid dividend

Dividend for fiscal year 2019 was NOK 2.00 per share, and was paid to the shareholders 14 May 2020.

The proposed dividend for fiscal year 2020, payable in second quarter 2021, is NOK 5.00 per share. A decision on this proposal will be taken by the annual

general meeting on 22 April 2021. The proposed dividend is not accrued in the year-end balance. The dividend will have effect on the retained earnings in second quarter 2021.

The group hold 1 823 824 own shares at 31 December 2020. Total outstanding

shares as of 31 December 2020 are 34 000 000 A-shares and 10 580 000 B-



# Note 12 - Interest-bearing debt including leasing debt

USD mill	31.12.2020	31.12.2019
Non current interest-bearing debt	426	429
Current interest-bearing debt	38	65
Non current leasing debt	161	154
Current leasing debt	31	27
Total interest-bearing debt	657	675
Cash and cash equivalents	269	153
Current financial investments	124	102
Net interest-bearing debt	264	420

Loan agreements entered into by group companies contain financial covenants related to equity ratio, liquidity, current ratio and net interest-bearing debt / EBITDA measured in respect of the relevant borrowing company or group of

companies. The group was in compliance with these covenants at 31 December 2020 (analogous for 31 December 2019).

Specification of interest-bearing debt		
USD mill	31.12.2020	31.12.2019
Interest-bearing debt		
Bankloan	464	494
Leasing debt	192	181
Total interest-bearing debt	657	675
Repayment schedule for interest-bearing debt		
Due in 1 year	83	92
Due in 2 year	220	40
Due in 3 year	32	40
Due in 4 year	30	251
Due in 5 year and later	291	252
Total interest-bearing debt	657	675



# Note 13 - Financial level

USD mill	Level 1	Level 2	Level 3	Total
2020				
Financial assets at fair value				
Equities	72			72
Bonds	48			48
Financial derivatives		20		20
Financial assets at fair value	778	5	18	801
Total financial assets 31.12	898	25	18	940
Financial liabilities at fair value				
Financial derivatives		(9)		(9)
Total financial liabilities 31.12	0	(9)	0	(9)
2019				
Financial assets at fair value				
Equities	58			58
Bonds	44			44
Financial derivatives		1		1
Financial assets at fair value	655		20	675
Total financial assets 31.12	757	1	20	778
Financial liabilities at fair value				
Financial derivatives	(1)	(16)		(16)
Total financial liabilities 31.12	(1)	(16)	0	(16)

The fair value of financial instruments traded in an active market is based on quoted market prices at the balance sheet date. The fair value of financial instruments that are not traded in an active market (over-the-counter contracts) are based on third party quotes. These quotes use the maximum number of observable market rates for price discovery. Specific valuation techniques used by financial counterparties (banks) to value financial derivatives include:

- Quoted market prices or dealer quotes for similar derivatives

- The fair value of interest rate swaps is calculated as the net present value of the estimated future cash flows based on observable yield curves

- The fair value of interest rate swap option (swaption) contracts is determined using observable volatility, yield curve and time-to-maturity parameters at the balance sheet date, resulting in a swaption premium. Options are typically valued by applying the Black-Scholes model.

- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to net present value

- The fair value of foreign exchange option contracts is determined using observable forward exchange rates, volatility, yield curves and time-to-maturity parameters at the balance sheet date, resulting in an option premium. Options are typically valued by applying the Black-Scholes model.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the group for similar financial derivatives.

The fair values, except for bond debt, are based on cash flows discounted using a rate based on market rates including margins and are within level 2 of the fair value hierarchy. The fair values of the bond debt are based on quoted prices and are also classified within level 2 of the fair value hierarchy due to limited trading in an active market.

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The quoted market price used for financial assets held by the group is the current mid price. These instruments are included in level 1. Instruments included in level 1 at the end of December 2020 are liquid investment grade bonds (analogous for 2019).

The fair value of financial instruments that are not traded in an active market (over-the-counter contracts) are based on third party quotes (Mark-to-Market). These quotes use the maximum number of observable market rates for price discovery. The different techniques typically applied by financial counterparties (banks) were described above. These instruments - FX and IR derivatives - are included in level 2.

If one or more of the significant inputs is not based on observable market data, the derivatives is in level 3. Primarily illiquid investment funds and structured



# Note 14 - Related party transactions

The group has undertaken several agreements and transactions with related parties in WalWil ASA group, Maritime Services, Supply Services and Holding and Investments segment in 2020 and 2019. All transactions are entered into market terms.

Generally, Shared Services are priced using a cost plus 5% margin calculation, in accordance with the principles set out in the OECD Transfer Pricing Guidelines and are delivered according to agreements that are renewed annually.

# Note 15 - Contingencies

The size and global activities of the group dictate that companies in the group will be involved from time to time in disputes and legal actions.

The group is not aware of any financial risk associated with disputes and legal actions which are not largely covered through insurance arrangements.

# Note 16 - Events occurring after the balance sheet date

The group acquired 66% of shares in Olavsvern Group AS. The date of control was 12 February 2021.

No other material events occured between the balance sheet date and the date when the accounts were presented providing new information about the

In addition Maritime Services have several transactions with associates. The contracts governing such transactions are based on commercial market terms.

Nevertheless, any such disputes/actions which might exist are of such a nature that they will not significantly affect the group's financial position.

conditions prevailing on the balance sheet date.



# Notes 17 Alternative performance measures

This section describes non-GAAP financial alternative performance measures (APM) that may be used in the quarterly and annual reports and related presentations.

The following measures are not defined nor specified in the applicable financial reporting framework of IFRS. They may be considered as non-GAAP financial measures that may include or exclude amounts that are calculated and presented according to the IFRS. These APMs are intended to enhance comparability of the results, balance sheet and cash flows from period to period and it is the Company's experience that these are frequently used by investors, analysts and other parties. Internally, these APMs are used by the management to measure performance on a regular basis. The APMs should not be considered as a substitute for measures of performance in accordance with IFRS.

**EBITDA** is defined as Total income (Operating revenue and gain/(loss) on sale of assets) adjusted for Operating expenses. EBITDA is used as an additional measure of operational profitability, excluding the impact from financial items, taxes, depreciation and amortization.

**EBITDA adjusted** is defined as EBITDA excluding certain income and/or cost items which are not regarded as part of the underlying operational performance for the period. The Company do not report EBITDA adjusted on a regular basis, but may use it on a case by case basis to better explain operational performance.

EBITDA margin is defined as EBITDA as a per cent of of Total income.

**EBITDA margin adjusted** is defined as EBITDA adjusted as a per cent of Total income, with Total income also adjusted for the same income elements as those which have been adjusted for in EBITDA adjusted.

**EBIT** is defined as Total income (Operating revenue and gain/(loss) on sale of assets) less Operating expenses, Other gain/loss and depreciation and amortization. EBIT is used as a measure of operational profitability excluding the effects of how the operations were financed, taxed and excluding foreign exchange gains & losses.

**EBIT adjusted, EBIT margin** and **EBIT margin adjusted** will, if used, be prepared in the same manner as described under EBITDA.

**Net interest-bearing debt (NIBD)** is defined as total interest bearing debt (Noncurrent interest-bearing debt and Current interest-bearing debt) less Cash and cash equivalenets and Current financial investments.

Equity ratio is defined as Total equity as a percent of Total assets.



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